

2202M007

**MASTER OF VOCATION**  
**Management Entrepreneurship**  
**Subject: Introduction to Entrepreneurship**  
**Subject Code: MENT-801**  
**Semester: First**  
**February 2022**  
**Theory (External): 70 Marks**  
**Time: 03 Hours**

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**Instructions to the Students**

1. This Question paper consists of two Sections. All sections are compulsory.
2. Section A comprises 10 questions of objective type in nature. All questions are compulsory. Each question carries 2 marks.
3. Section B comprises 8 essay type questions out of which students need to do any 5. Each question carries 10 marks.
4. Read the questions carefully and write the answers in the answer sheets provided.
5. Do not write anything on the question paper.
6. Wherever necessary, the diagram drawn should be neat and properly labelled

Roll Number									

121

**SECTION –A (SHORT/OBJECTIVE TYPE QUESTIONS)**  
(10x2=20 Marks)

- A) Mention any two types of entrepreneurs?
- B) Differentiate between Entrepreneurial and Managerial approach.
- C) Discuss any two problems of small business.
- D) Mention any two roles of entrepreneurs in development of an economy.
- E) Define the phase of EDPs.
- F) Highlight the historical perspective of EDPs.
- G) What are the types of lease financing?
- H) What is meant by entrepreneurial competencies?
- I) Elaborate on the evolution of concept of entrepreneur.
- J) Elaborate the main motives influencing entrepreneurs.

**SECTION –B (ESSAY TYPE QUESTIONS)**  
(5x10=50 Marks)

1. "Developing countries like India need imitative entrepreneurs rather than innovative entrepreneurs" do you agree? Justify your answer with examples.
2. Write short note:
  - a) Intrapreneur
  - b) Social factor affecting entrepreneurship
3. Elaborate the role of state government in providing incentives, subsidies, grants and concessions to small scale industries.
4. Define entrepreneur & entrepreneurship. What are the qualities required for becoming an entrepreneur.
5. Discuss the fundamentals of good business plan. Explain the major component of a business plan.
6. Describe the contents of typical EDPs and its conduct.
7. Elaborate the financial incentives and facilities available to Entrepreneurs.
8. Illustrate the role of financial institutions in promoting entrepreneurship development in India, with special emphasis of assistance for long term loans.

\*\*\*\*\*END OF PAPER\*\*\*\*\*